



LANDMARK[®]
PROPERTIES



within
reach

DUBAI

One of top ranked cities of the World

Top ranked city in Middle East for: Quality of living and Infrastructure

MERCER'S 2009 QUALITY OF LIVING SURVEY

Introduction

A leading agency **within reach**

Landmark Properties is one of the leading real estate brokerage and consulting service providers in the United Arab Emirates (UAE). We offer a full range of professional real estate services tailored to meet the needs of both individual and corporate clients. Since its establishment in 2003, Landmark Properties has recorded strong annual sales and leasing growth.

Landmark Properties is founded on a strong commitment to strengthening the fundamentals of the UAE's real estate industry. At the core of this commitment is the determination to achieve maximum customer satisfaction in every aspect of our comprehensive service portfolio. In 2008, Landmark Properties forged a strategic alliance with two of the region's leading finance and land development institutions, namely Amlak Property Services LLC and Deyaar Development PJSC.

Landmark Properties: Always leading.

Our Mission

Landmark Properties' mission is to maintain a leadership position at the forefront of Dubai's real estate industry. To do so, we continue to expand our in-house research capabilities, property marketing tools, and valuation skills, while leveraging our experience in both regional and international markets. Landmark Properties also creates strategic alliances with well-established local and international partners. In so doing, we continue to build a strong, professional network that constantly evolves to better serve clients. In addition, the development of sophisticated financial and management techniques allows Landmark Properties and its partners to carefully plan sound investment strategies.





Our Services

World class services **within reach**

Residential Sales and Leasing

This division specialises in selling completed and off-plan residential properties, as well as residential leasing services, to end-users and investors alike. The department features a team of dedicated staff, all of whom are certified by the Real Estate Regulatory Agency (RERA). Landmark Properties' wide range of inventory includes villas, townhouses, apartments and penthouses. The team also handles residential project launches for major developers.

Commercial Sales and Leasing

The Commercial Sales and Leasing division sells and leases commercial properties in the primary and secondary markets. Our inventory includes office space, commercial land plots, hotels, warehouses, industrial space, and workforce accommodation. The team also handles commercial or/and mixed-use development launches, including bulk transactions for investment purposes.

Corporate Leasing

This division offers unparalleled real estate solutions to its corporate clients. The team prides itself on staff quality, regulation compliance, and sophisticated market intelligence. By analysing a corporation's current housing strategies, our corporate leasing team can minimise costs while maximising staff retention and asset values. The team receives regular in-house training and is up to date with transactional data and market research. This is to ensure that corporate clients are advised according to the latest and best assessment of market conditions.

Landmark Advisory

Established in September 2006, Landmark Advisory provides market, investment, and strategic advisory products to a wide range of clients, including private companies and government agencies. Transactional data collection and innovative analysis techniques allow Landmark Advisory to generate real-time insights into the complex dynamics shaping today's real estate market. Landmark Advisory produces high-resolution market intelligence for real estate investment, supply and demand modelling, development feasibility studies, staff accommodation strategies, and customised consulting and market research products. The team also identifies strategic investment and partnership opportunities throughout the region and around the world.

Landmark Property Management

Landmark Property Management acts as a liaison between developer, owner, landlord, and tenant in all matters related to property management, facility management and property leasing. The team offers hassle-free, tailor-made solutions that include general property maintenance packages that maximise the long-term value of client assets. In addition, Landmark Property Management also offers and undertakes full building management for new developments and can advise throughout the design and construction process, including building completion.

Valuations

Landmark Properties valuation service allows clients to obtain a qualified, objective assessment of the market value of any property asset. Professional, RERA- and RICS-certified valuation is an essential service for all property owners, enabling them to make well-informed investment decisions. Landmark Properties is licensed by RERA to make land and property appraisals. Valuation services can be undertaken for a variety of purposes, including accounting, initial public offering, and acquisition of bank financing.





Sales & Leasing

Advisory & Valuation

As one of the pioneers in the UAE real estate market, we offer:

- RERA certified sales and leasing
- Property Management
- Advisory
- Valuations

Landmark Properties is able to confidently offer our clients services that no other company in the UAE can match.

Landmark Properties specializes in the sales and leasing of residential and commercial properties in the primary and secondary markets of the UAE.

With rigorous training and certification from RERA (the Real Estate Regulatory Agency in Dubai) and over 20 languages spoken, our agents are well equipped to address our clients' every real estate need. Kept up-to-date with the latest market intelligence and government regulations, our knowledgeable agents ensure that transactions are executed in a timely, well-informed, and professional manner.

We pride ourselves and our agents for being first-movers to focus on superior Customer Service in the UAE real estate industry. Our clients have many ways of instantly contacting us from our online agent who is only a click away, our dedicated Customer Service department who can handle any of your inquiries and get your fast answers, as well as our renowned website that directs you to the exact contact that can assist with your real estate request. A quick call back, prompt email responses and consistent follow up is rightfully expected from our clients and we do everything we can to make sure we deliver on this!

Established in 2006, Landmark Advisory offers independent unparalleled research, consultancy, and real estate investment management services covering the Middle East & North Africa (MENA). Our sophisticated market intelligence, enhanced by carefully cultivated local and international contacts, ensures that we furnish our clients with invaluable advice.

Landmark Advisory provides superior real estate consulting services by leveraging the synergy created by our talented team, unique market position, and specialist partner network. High-profile private and governmental organizations have engaged Landmark Advisory for expert advice ranging from fund & portfolio management to feasibility & market research analysis.

Based on worldwide strategic alliances with best-in-class institutions, we have unparalleled access to specialized data about market dynamics affecting both sides of the buy/sell equation. In addition, our real-time transactional database provides a direct view of the current market cycle.

Our RICS-certified valuers work hand-in-hand with the independent information compiled by Advisory to provide unbiased, reliable valuation consulting for all property types. Whether a single property or an entire portfolio, our valuers are able to give owners accurate and timely appraisal services.

Advisory services include:

- Real estate market research
- Financial Engineering
- Acquisition assistance and sourcing of opportunities
- Disposition strategy and assistance
- Debt and equity restructuring
- Development feasibility studies
- Sustainability studies

Valuation services include:

- Bank loan purposes
- Balance sheets and company accounts
- Inheritance
- Sales and purchases
- Stock market flotation
- Investment portfolio valuations



Property Management

Property Management services include:

- Initial Property Inspection
- Rent Assessment
- Regulation Compliance
- Advertising & Marketing
- Tenant Management
- Tenant Help Desk
- Online Financial Management
- Quarterly Property Inspections
- Utilities Connection
- Facility Management
- Strata & owners association support and management
- Condition and Dilapidation surveys

Landmark Property Management acts as the liaison between either the developer-owner or landlord-tenant in all matters related to the property management, facility management and leasing of a property. This allows Landmark to give landlords peace-of-mind about their property, and offer tenants hassle-free occupancy of their new home..

With the help of Landmark Property Management, owners and landlords are able to take the headache out of ownership and instead enjoy a continuous high level of occupancy

for their property. We not only help preserve and lengthen the lifetime of your property, but also ensure that owners and landlords earn a steady revenue stream from qualified and trusted tenants.

Facility Management and Residential Maintenance services are also available for owners, allowing our experts in the facilities field to manage the property and regularly check for warning signs that the unskilled eye may overlook helping our clients avoid repair costs and wasted time.

Relationships within reach

Contact Us

800 LANDMARK
www.landmark-dubai.com

Dubai Head Office
Showroom 3
Best Homes Business Centre
Sheikh Zayed Road
Between 2nd & 3rd Interchange
Dubai, UAE
Tel: +971 (4) 3387769
Fax: +971 (4) 3387669

Abu Dhabi Branch
Office 306
Salam HQ Bldg.
Plot No. C-6, Sector E-16/01
Abu Dhabi, UAE
Tel: +971 (2) 674 9957
Fax: +971 (2) 674 9733

Landmark Properties LLC

Sales and Leasing | Advisory | Property Management | Valuations

For more information please
visit www.landmark-dubai.com or call 800 - LANDMARK

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